

LIONEL PERALTA QUIROS
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experience

2014-Present **GRUPO ALTA** **SAN JOSE, COSTA RICA**

Founder & Principal

Founded investment fund to acquire and manage businesses in healthcare, technology and logistics.

- Sourced and analyzed +50 investment opportunities.
- **GoPato, Co-Founder.** Technology platform to bring offline commerce online by solving logistics and payments.
 - Raised ~\$1m of venture capital to grow the company to +100 messengers, +5,000 monthly deliveries.
 - Sold majority stake to Cuestamoras, resulting in +100% IRR to investors.
- **Emergencias Medicas, Director.** Emergency response company with +13 ambulances and +100 personnel.
 - Acquired majority stake with Grupo 823 to fuel business expansion and product development.
- **Star Dental, Director.** Dental clinic dedicated to US medical tourism, for all-on-four dental implants.
 - Acquired majority stake to develop digital marketing channels, standardize processes and fuel growth.
- **Connect Assistance, Director.** Roadside assistance company with +5,000 monthly services.
 - Acquired majority stake with Connect International to develop new markets and technological services.

2008-2012 **GOLDMAN SACHS, SPECIAL SITUATIONS GROUP (SSG)** **LONDON, UK**

SSG is a multi-billion dollar principal investing group focused on growth capital and distressed assets. Invested and managed a \$150 million multi-sector portfolio of equity and debt investments in UK, Spain and UAE.

Investment Associate ('11-'12)

- Approved and refined strategic plans, budgets and corporate restructures for portfolio companies.
- Negotiate and close a \$70 million buyout of UK hotel, the group's first real estate investment since 2007 and largest real estate asset. In charge of overseeing execution of hotel conversion into a Waldorf Astoria.
- Co-responsibility for new investments, coverage and sourcing in Spain.
- Recruited and trained two analysts to focus on financial analysis, sourcing initiatives and CMBS opportunities.

Investment Analyst ('08-'11)

- Drive analysis, valuations, due diligence and negotiations for over 50 private equity and debt investment opportunities in sectors including consumer goods, gaming, industrials and real estate.
- Co-managed restructuring of three investment funds with P&L impact of +\$200 m and +\$2.5 bn B/S reduction.
- Sold +\$30 million of SSG's LP investments across Eastern Europe and France.

board of directors

SAN JOSE, COSTA RICA

2017-Present **Grupo Médicas**

2017-Present **Arrendamiento de Activos**

2014-Present **Alamo National Car Rental**

2010-2012 **Caledonian Hotel – Waldorf Astoria**

EDINBURGH, SCOTLAND

education

2012-2014 **HARVARD BUSINESS SCHOOL** **BOSTON, MA**

Master in Business Administration, May 2014

Elected *Co-President* of LatAm Club (+150 members & +\$100k budget)

2009-2011 **INSTITUTE OF CERTIFIED FINANCIAL ANALYTS** **LONDON, UK**

Certified Financial Analyst (Passed all three examinations on first attempt)

2004-2008 **UNIVERSITY OF PENNSYLVANIA, WHARTON** **PHILADELPHIA, PA**

Bachelor of Science in Economics (*Honors: Magna cum laude, Deans List '05 & '08, GPA 3.7/4.0*)

Triple concentration: Strategic Management, Corporate Finance, Decision Processes

Wharton Latino (Board Member - Community Service), Wharton Latin American Conference (Panel Director)

personal

Fluent in Spanish & English, basic Portuguese. Hobbies: Road & MTB Cycling, Fishing, Swimming